

Established 1964

FOOD INDUSTRY INSIGHTS & OFFERS



Page 3

**Shockingly Good Savings** Up to £4 off on a selection of Dawn mixes and finishes - perfect for Halloween



Page 14

**NEW for September!** Irresistible Pastries : Ready to bake Signature Fruit Danish Selection from Schulstad Dear Customer,

As the crisp autumn air begins to settle, September marks an exciting transition for bakers and food businesses across the UK. This month, we're not just celebrating the changing seasons but the approach of one of bakery's peak periods; Halloween!

WELC

With its spooky charm, and a little help from BAKO, Halloween offers endless opportunities to get creative in the bakery. From eerie edible decorations to ghoulishly good treats, this issue is packed with products and inspiration to help you prepare to conjure up the most spooktacular bakes for your customers. Save big on a specially selected range of mixes and finishes from Dawn, as well as across the range of Renshaw colour fondants, to give your Halloween bakes that extra bite.

Keep reading to discover articles covering the upcoming British Food Fortnight, the "Newstalgia" movement sweeping the desserts world and a look at why Frozen Savouries continue to suit the needs of British bakers and the public, alike, in "Fresh Trends".

This month sees the launch of a new Signature Fruit Danish Selection from Schulstad, the perfect pairing for a hot drink, with an introductory discount and more great value deals you won't want to miss.

See you next time!



EDITOR

Celebrating 60 years of BAKO CCC C Be sure to check out our In the Mix magazine each month for further details and how to get involved in our 60th activities- you could be one of our lucky Birthday winners!

#### Month Details of what's happening

Oct	Golden Ticket
Nov	Golden Ticket
Dec	BAKO officially turns 60!



# Happy

# SHOCKINGLY **GOOD SAVINGS!**

#### This autumn we're giving you some ghoulishly good deals on your favourite seasonal mixes and finishes

With these popular and versatile products you can make a range of Halloween goodies to delight your customers.

- £4 off Dawn<sup>®</sup> Prairie Vanilla and Dark Devils Chocolate Cookie Bases
- £4 off Dawn<sup>®</sup> Plain and Chocolate Extra Moist Muffin Bases
- £2 off Dawn<sup>®</sup> Orange Frosting
- £2 off NEW Royal Steensma Souplesse Orange Flexible Coating

Cookie M	ixes	
49920	Dawn <sup>®</sup> Prairie Vanilla Cookie Base	12.5kg
49921	Dawn <sup>®</sup> Dark Devils Chocolate Cookie Base	12.5kg
Muffin M	ixes	
49960	Dawn" Extra Moist Muffin Mix - Plain	12.5kg
49961	Dawn <sup>®</sup> Extra Moist Muffin Mix - Chocolate	12.5kg
Frostings	and Coatings	
49000	Dawn" Orange Frosting	6kg
52801	Royal Steensma Souplesse - Orange	3kg

Offer available from 1st September to 31st October inclusive, and while stocks last. Contact your local representative for more information and to order. Visit dawnfoods.com/uk or call 01386 760843



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# DISCOVER THE HEART OF BRITISH BAKING....

As British Food Fortnight returns this September, it's the perfect time to celebrate the rich tapestry of flavours, traditions, and local produce that make up the heart of British cuisine!

This year, we invite you to explore the culinary heritage of the British Isles by focusing on one of its most beloved traditions - baking! From the rolling hills of Yorkshire to the rugged coasts of Cornwall, every region has its own unique take on classic bakes that have been passed down through generations. Let's take a closer look at four regional favourites and the stories behind them...

#### Scottish Shortbread - Simple, Yet Sophisticated

This delicious biscuit has its roots in medieval Scotland, where it was originally made with leftover bread dough. Over time, it evolved into the buttery, crumbly treat we know and love today.

Shortbread is traditionally made with just three ingredients: flour, sugar, and butter and whether enjoyed plain or with a sprinkle of sugar, shortbread is a testament to the power of simplicity in baking.

#### Yorkshire Parkin - A Taste of Tradition

Hailing from the heart of Yorkshire, Parkin is a gingerbread-like cake that has been a staple of the region for centuries. Made with oatmeal, treacle, and ginger, this rich and moist cake is traditionally enjoyed on Bonfire Night, bringing warmth to chilly November evenings.

Today, Parkin remains a symbol of Yorkshire's enduring culinary traditions, with each bite offering a taste of history.

#### Welsh Bara Brith - A Fruity Delight

Bara Brith, meaning 'speckled bread' in Welsh, is a traditional tea bread that has been enjoyed in Wales for generations. This fruity loaf is made with dried fruit soaked in tea, which gives it a moist texture and rich flavour.

Traditionally, it was baked as a special treat for Sundays or family gatherings, served thickly sliced with a generous spread of butter. Today, it remains a cherished part of Welsh culture, enjoyed with a cup of tea or as a sweet snack.

#### **Cornish Saffron Cake - A Golden Tradition**

Venturing down to the southwest, we find Cornish saffron cake, a vibrant yeast cake infused with saffron. This delicious treat is a testament to Cornwall's historic trade links, as saffron was once imported from the Mediterranean in exchange for Cornish tin. The result is a unique cake that combines the richness of saffron with the sweetness of currants and sultanas.

Saffron cake is traditionally baked for special occasions, such as weddings and feasts, and is often served with clotted cream.

#### **Get Baking and Celebrate!**

As British Food Fortnight unfolds, we encourage you to embrace the spirit of the event by trying your hand at one of these regional favourites. There's a bake for all of your customers to enjoy...

At Bako, we're here to help you get started, so explore our range of high-quality ingredients, that are perfect for bringing these traditional recipes to life by giving us a call on **0808 196 2344** or heading online at **www.bako.co.uk** 







# PER CASE OF JUST ROLL MITHIN Fondant Icing

Just Roll With It Fondant Icing Colour Range 12x250g cases





FONDANT ICING

Offer only valid only for 12x250g cases of 'Just Roll With It Fondant Icing Colours'. Not eligible to be used in conjunction with existing offers/existing support pricing. Offer is valid on stock delivered between 1/9/2024 and 30/9/2024. Only while stocks last.



RENSHAW

# Halloween 2024



<ul> <li>24080 Truly Halloween Glimmer Shapes</li> <li>24081 Truly Halloween Strands</li> <li>24082 Truly Halloween Matt 100's &amp; 1000's</li> <li>24083 Truly Wicked Polished Pearls 4mm</li> <li>24084 Truly Wizard Sprinkletti with Choco Balls</li> </ul>	800g 1kg 1kg 1kg 1kg 1kg	the
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Established 1964

# **BAKO Cakes for Finishing**

BAKO SELECT *Finish* 

Explore the range of easy-to-use Thaw, Finish & Serve Cakes, available in four delicious varieties.\*

The convenient, consistent starting point for your own uniquely finished cake creations.

\*Supplied undecorated

Quality you can rely on

Simply thaw, decorate and serve Perfect for peak Seasonal periods





Chocolate Sponge with Salted Caramel Frosting 24x97g 88324



Chocolate Bar Cake 30x92g 88326



Vanilla Sponge with Vanilla Frosting 24x97g 88325



Ginger Loaf Cake with Speculoos Frosting 18x87g 88327

# **NEWSTALGIA** & THE GREAT BRITISH DESSERT

We Brits have a deep love for desserts, and the *Newstalgia* trend we've observed in the last year or so has re-imagined how we enjoy these classics.

For something to be deemed *Newstalgic*, its not enough to have a dessert in its original form, it has to have a modern twist, taken in a new direction or applied to something different.

At Bakels, we recently published a new recipe guide for our Multimix Cake range. We wanted to include some traditional favourites, here's a few ways we brought them into the 2020s.

#### **NEW FORMATS**

One approach was to take what makes one dessert special and apply it to a completely different dessert. We love the zesty notes of a lemon meringue pie and its scorched meringue tips. So we created mini loaf cakes that have a layer of lemon filling and topped with Renshaw BLENDesi mallow. BLENDesi peaks just like a meringue and scorches perfectly.

#### SIGNATURE MUFFINS

An extension to new formats, we wanted to create some concept muffins. Our Supreme Cherry Bakewell muffins get their almond flavour by mixing Renshaw Renmac into the sponge mix. Bakels Cherry Fruit Filling gives it some juice. Get the Bakewell finish with white fudgice, almond slices and a cherry.

The Toffee Apple muffin features an apple filling, topped with caramel fudgice and a sprinkling of hundreds and thousands.

#### AMPLIFIED FLAVOURS

The Ultimate Lemon Drizzle Cake is a bold take on the citrus classic. Instead of a subtle hint of lemon, we aimed for a lemon sherbet intensity by adding lemon compound to the cake mix, a lemon cream centre, and a lemon drizzle topping.

For those who prefer more subtle flavours, our raspberry ripple cake allows the sponge cake's flavour to shine through. A bake stable raspberry fruit filling brings some texture & moisture.

#### WHAT CLASSIC DESSERTS WOULD YOU LIKE TO SEE MADE INTO A MUFFIN?

LEMON DRIZZLE	46%
CHERRY BAKEWELL	40%
RASPBERRY RIPPLE	38%
CARROT CAKE	35%
TOFFEE APPLE	32%
Source: BAKELS/VYPR 2024	

#### Bakels Complete Multimix 12.5kg 60698

The stickiest toffee pudding base is multimix with treacle. This is then topped with Millionaire's Caramel, Renshaw Caramel Drip ice and fudge chunks.

(Opposite) The Supreme Cherry Bakewell Muffin gets its almond flavour from Renshaw's Renmac, filled with Bakels Cherry Filling and topped with white fudgice and almonds.

#### GET OUR FREE BAKELS MULTIMIX RECIPE GUIDE

Just scan the QR code





# FROZEN SAVOURIES

In association with Wrights, we bring you a down-to-earth look at some of the reasons UK Bakers can benefit from the positive consumer preference trends driving growth in the the Frozen Savoury category.

#### Convenience in a Busy World

One of the most notable trends is the growing demand for convenience. Consumers are increasingly seeking ready-to-eat or easy-toprepare meals, driven by busy lifestyles and the need for quick meal solutions. Frozen Savouries, which offer the convenience of longer shelf life without compromising on taste and quality, have benefited from this trend.

#### Premiumisation and Artisanal Appeal

While convenience is key, there is also a strong appetite for premium and artisan products. Consumers are **willing to pay more** for highquality frozen savouries that promise superior taste, and unique ingredients. As the public continue to cut back on eat-out and grocery spending, bakeries offer an opportunity for moments of affordable, permissible indulgence.

#### **Diversifying Menus with Ease**

BAKO and our suppliers are constantly developing new additions to our range of frozen savory products, allowing bakeries to adapt to **seasonal** and consumer preference **trends** and easily cater to **dietary restricted** customers. This flexibility enables establishments to offer a variety of limited edition, seasonal and free-from options, adapting to the ever-changing public tastes.

#### Strategic Cost Management

In an era where bakers are focused on financial prudence, frozen savory products offer several advantages. Buying in bulk, extended shelf life, and minimising wastage and labour expenses all contribute to **cost efficiencies**, providing bakeries with the tools to navigate economic uncertainties without compromising quality.

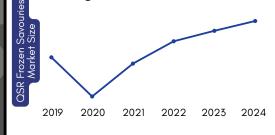
## Market Insights

Brought to you by

Wrights

Long term, UK Bakeries and other QSR outlets are forecasted to continue driving growth in the Out-of-Home Frozen Savouries category, with a projected 20% Market growth over the decade leading up to 2028.<sup>1</sup>

This major shift demonstrates how well both bakers and their customers have embraced modern frozen savoury bakes, a trend that shows no sign of reversing with a 2024 growth rate of 5.6% vs 2019.<sup>1</sup>



The significance of this growth is clear in comparison to the poor growth for frozen savouries in Pub and Restaurant sectors, which are struggling to rise back up to pre-Covid levels.

We can also gain insight from recent consumer research on Food-to-go **average spend** for different consumer "missions". The average spend per Snack or Evening purchase have declined, with the public instead **increasing** their average spend on Breakfast and Lunch missions<sup>2</sup>.

%Change in Avg spend per visit

Lunch



With 55% of lower income households still reporting reduced spending on eating out and 36% reducing total grocery shop spend too, a temptingly affordable and filling baked savoury treat during the work day is an attractive Out-of-Home option.<sup>2</sup>

1: IGD Research, Index of Services, ONS, Dec 2023 2: IGD ShopperVista Food-to-go, Q4 2022 – Q4 2023, Base 1,000+ food-to-go customers



# Wrights Food Group

# Sumptuous Steak Slice

Satisfyingly simple, our Steak Slice is generously filled with tender diced beef in a rich, flavoursome gravy, all wrapped up inside a parcel of our signature golden pastry.

A truly timeless classic that's much-loved amongst all customers, new and old.

Wrights Steak Slice 36x175g BAKO Code: 84079

## **Quality Wholesome Food**

10%

OFF



# SPOOKTACULAR HALLOWEEN SPECIALS

## Ref. 81841 Blood Orange Cookie

Indulge in our Blood Orange Cookies, generously filled with chocolate chunks and dried cranberries, a delight for any moment. 276g 145 units 23120'

## Ref. 81840 Halloween Muffin

Authentic orange cupcake with chocolate chips and white frosting on top.

≜100g 🗍 24 units <sup>6</sup>£3 30-40'



Create your own



# Halloween Mummy Flapjacks

Ingredients		BAKO Code
BAKO Cake Margarine	1kg	94026
BAKO Demerara Sugar	600g	94068
BAKO Golden Syrup	1.2kg	35300
Rolled Oats	1.8kg	33267

#### To Finish

BAKO White Chocolate	94145
Flavour Coating	
BAKO Soft Icing	35141

These Halloween flapjacks made with Golden Syrup and coated in White Chocolate make a 'Spooktacular' edition to your counter

- Place margarine, sugar and syrup in a pan and warm on a medium heat until all the sugar is dissolved. Do not boil
- Add to oats in machine bowl and mix on 1st speed until an even looking mass is achieved
- Sheet on to prepared sheet trays (silicone paper lined)
- Spread evenly over the sheet, bake temp 182 °C, time will depend on the type of oven
- Once cold slice into portions of your choice best cut next day or produce well in advance of requirement and store in stacking trays
- Melt the white chocolate coating to no more than 55°C and use at between 40-45°C
- Fully enrobe all four sides and top with the white chocolate coating
- For a richer, finish enrobe twice
- Use a No.3 tube to pipe the soft icing to create the bandage on the flapjack
- Use soft icing coloured black to pipe small dots for the eyes



## **69% of consumers** are likely to buy a Danish Pastry with visible fruit pieces



Apple & Cinnamon Custard

> Morello Cherry & Almond Bakewell

CODE: 81100

CASE SIZE: 36 pastries (12 of each)

Stock our Signature Fruit Danish Selection and unlock our insight-led drinks pairing guide to drive your sales.



www.schulstadbakerysolutions.co.uk

91% of consumers would purchase one of these pastries in a cafe or coffee shop'

£2 OFF

During September 2024

Consumers will pay £1.02 more for one of these pastries in a cafe or coffee shop



PROUDLY SUPPORTING OUR BAKO COLLEAGUES IN THEIR 60TH YEAR



I. SRS Signature Fruit Danish Selection - May 2024



# **BAKO Puff Pastry**

All vegetable puff pastry in slab form. Defrost and pin to desired thickness ready to use for sweet and savoury applications. Controlled lift and light eating.

82760 2x5kg

Quality you can rely on

100% Vegan



# **BAKO Jam & Lemon Curd**

All-purpose bakery jams & curd for mid-filling, top decoration, masking, marbling and injection.

All our NEW BAKO Select Jams are Allergen Free\* \*Excludes BAKO Select Lemon Curd

Available in 6 Fruit Varieties



Pack size : 12.5kg Pail



Quality you can rely on



Serving Suggestion: Pictured marbled through BAKO Select Plain Creme Cake Mix (22103)

## ALL JAMS ALLERGEN FREE

6.43





Simory



33522 BAKO Select Mincemeat 12.5kg Quality you can rely on

•

# **BAKO Dried Fruit**

Hand-picked, cleaned, laser and X-ray scanned and then oil dressed, for easy use.

Turkish Sultanas 31116 12.5kg Turkish Raisins3128212.5kg

# Quality you can rely on



# **BAKO Syrups**

#### Black Treacle

A thick viscous sugar syrup containing cane molasses which gives it a special flavour and rich dark colour. Use in traditional recipes like rich fruit cakes and puddings, Parkin, treacle toffee and gingerbread.

35298	7.26kg
35365	25kg

#### Golden Syrup

A viscous, partially-inverted Golden Syrup with no added flavours or colourants. It has a buttery flavour and golden colour that is ideal for creating cakes, biscuits, puddings, toffee, etc.

353007.26kg3530225kg









"All Bridor products are manufactured in France, and inspired by the traditional know-how of French artisans. Bridor aims for excellence, offering clients top-quality products." www.bridor.com





As the Key Ingredient to the Food Industry, BAKO aim to be your one-stop-shop for all things Bakery, including a comprehensive range of non-food bakery essentials.

Add Catering Disposables, Cleaning & Hygiene Products, Packaging and more into your next BAKO order



Visit our website, **www.bako.co.uk**, to view our full Product Guide, speak to your Account Manager or call us on **0808 196 2344** for more info



# PASTRY BLOCKS OFFER DAGG BLOCKS OFFER DAGG BLOCKS OFFER DAGG BLOCKS OFFER STATES OF THE NO.1 PIE BRAND\*

144 layers of Golden Puff Pastry
 Suitable for Small and Large Users
 Can be used for Sweet or Savoury dishes
 Vegan Society approved







# **ORDER YOURS NOW**

Product Code	Description Weight		Promo
81084	10kg PUFF PASTRY BLOCK (VE)	10kg	£3 0FF
81469	2 X 5kg PUFF PASTRY BLOCK (VE)	2 X 5kg	£2 OFF



50 % MIX

EASY TO USE

25 KG BAG



recipe for Yum Yums & Doughnuts

BAKO product code: 77068

ireks.bakingcrew





# **BAKO Select Bread Flours**

# **BAKO Barehill Flour**

White Bread Flour suitable for rustic and handmade breads, rolls and morning goods.

72197

16kg

## BAKO Boulsworth Flour

Strong White Bread Flour suitable for long fermented processes, ciabatta, traditional crusty breads and rolls, baguettes and sourdough bread varieties.

72198

16kg

Quality you can rely on





# A Béchamel with range rich, buttery and versatile.

Our Béchamel with Butter Sauce is a wonderfully creamy base for bringing a supremely smooth consistency to your savoury dishes. Its silky smoothness provides a buttery bedrock for crafting everything from deliciously rich lasagnes to pie fillings. It even offers an ingenious ambient alternative to mayonnaise for adding a smooth, creamy texture to your sandwiches, wraps and toasties.



Scan the QR code to find ideas, recipies and more.

For more information get in touch on 0800 085 9800 or at customer.service@macphie.com

Accepting of inclusions, it also produces a variety of on-trend dishes or staple items like creamy soups and savoury dips. This bulletproof sauce delivers consistent results every time, requiring minimum skillset and its designed to work in any bakery or kitchen set up – whether you use a microwave, the hob, kettle, hot-cabinet or Bain-Marie.

Product Code: 44107 (12x1) 44336 (10L)

Regional Availability varies Check with your local BAKO depot for more details

# simply clever food macphie.com

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The Climb of a Lifetime



"Speaking on behalf of the team, we can't wait to get going and are all feeling incredibly proud and excited to be taking on such a challenge in support of this incredible charity."

Marta Skomoroko BAKO Specification Technologist As part of our celebrations of BAKO's 60th year as the Key Ingredient to the Food Industry, we are undertaking an incredible team challengeto take on the summit of **Mount Kilimanjaro**, with the goal of raising £60,000 for our charity partner Dementia UK!

We can now reveal our intrepid team of four – Marta Skomoroko, Ian Best, Joanna Walaszczyk & Lucy John (pictured) – who are set to jet take on a challenging Mount Kilimanjaro trek in October, led by the Kilimanjaro Climbing Company.

Kilimanjaro Climbing Company

In aid of



Please help us reach our £60,000 total fundraising goal by scanning the Just Giving QR code below





Celebrating 60 years of BAKO States Established 1964

# CONTACTINFORMATION

If you need to contact your local depot for information about ordering, product ranges or anything else, please contact us using the details below:

#### DURHAM

Mill Road, Littleburn Industrial Estate, Langley Moor, Durham, DH7 8HR T: 01913 780088

#### WIMBLEDON

1-4 Merton Industrial Park, Lee Road, London, SW19 3XX **T: 02084 170540** 

#### PRESTON

74 Roman Way Industrial Estate Longridge Road, Preston, Lancashire, PR2 5BE **T: 01772 664300** 

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BAKING WORD SCRAMBLE

Baling

Unscramble the letters to solve the puzzle!

KPCCAUE	
EDARCOTE	
OCSOIKE	
ALPSUTA	
IWNRESBO	
LRFOU	,
GURSA	
IIGCN	
ACESK	
KGSIHNWI	
UTBTRE	P5 (11)
COKNGIO	

## LAST PUZZLE ANSWERS

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6	8	9	3	7	5	2	1	4
2	4	1	8	9	6	3	7	5
5	6	4	7	2	8	9	3	1
8	9	3	5	1	4	7	6	2
1	2	7	9	6	3	4	5	8

MORE PUZZLES IN NEXT MONTH'S EDITION



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#### FOOD INDUSTRY INSIGHTS & OFFERS